

# Annual Training Budget Planner

It's budget season and the perfect time to plan and prioritize your professional development spending to ensure that your staff can support your bank's goals in 2019 and beyond.

## RESOURCES & REFERENCE GUIDES

*A sampling of our most popular resources!*

	ICBA Member	Non-Member
<b>Audit Working Papers</b>	\$599	\$799
<b>Compliance Working Papers</b>	\$599	\$799
<b>Bank Policies</b>	Price varies, see website	

## BANK DIRECTOR EXCLUSIVES

	BDP Participant <sup>1</sup>	ICBA Member	Non-Member
<b>Bank Director Program<sup>1</sup></b>		\$695	\$995
<b>Bank Director Bible</b>	\$79	\$99	\$149
<b>Bank Director CD Training Program</b>	\$1,780	\$2,380	\$3,580
<b>The Ultimate Guide for Bank Directors</b>		\$24.95	\$44.95

## Online Training Center for Anytime Training

Community Banker University offers a variety of online training options for both you and your bank's staff to help build knowledge and a strong foundation within key areas of the banking industry and professional development.

## ONLINE TRAINING FULL-ACCESS PLANS

	ICBA Member	Non-Member
<b>Standard</b>	\$499*	\$1,999
<b>Custom</b>	\$1,299	\$2,999
<b>Premium</b>	\$8,499 first year, \$5,999 after	\$12,499 first year, \$9,999 after
<b>Cloud Delivery</b>	\$4,999 first year, \$2,499 after	\$6,499 first year, \$3,999 after

## ONLINE TRAINING COURSE BUNDLES

	ICBA Member	Non-Member
<b>Bank Compliance, Business Skills, Workplace</b>	\$199-\$299	\$499-\$599

## ONLINE CERTIFICATES

	ICBA Member	Non-Member
<b>Audit, Compliance, HR Generalist, Teller Specialist and Universal Banker</b>	Price varies, see website	Price varies, see website

## WEBINARS

*Nearly 300 topics!*

	ICBA Member	Non-Member
<b>Unlimited Webinar Pass</b> (12-month subscription) Access more than 70 live webinars and more than 100 on-demand webinars—all for one price.	\$1,495	\$3,295
<b>Single Live Webinar</b>	\$199	\$299
<b>Single On-Demand Webinar</b>	\$219	\$319

\*Rates are subject to change.

<sup>1</sup> The Bank Director Program (BDP) offers expert guidance and tools tailored for community bank directors. BDP participants receive exclusive discounts and benefits. For more, visit [www.icba.org/education](http://www.icba.org/education).

<sup>2</sup> Bank Director Program Participants rate is \$495.

<sup>3</sup> A guest is a spouse, significant partner, or friend who is not in a financial occupation. A co-worker or an associate within the financial services industry may not be considered a guest.

## CERTIFICATION INSTITUTES

*All Institute pricing includes testing fees. Dates and locations subject to change.*

			ICBA Member	Non-Member	Non-Banker
<b>Audit Institute</b>	April 28-May 3	Dallas, TX	\$2,770	\$3,670	\$4,470
	Sept. 8-13	Minneapolis, MN			
<b>Bank Security Institute</b>	Sept. 15-18	Minneapolis, MN	\$1,445	\$1,945	\$2,345
<b>BSA/AML Institute</b>	May 14-16	Minneapolis, MN	\$1,445	\$1,945	\$2,345
	Aug. 5-7	Denver, CO			
	Nov. 13-15	Dallas, TX			
<b>Commercial Lending Institute</b>	Aug. 11-16	Minneapolis, MN	\$2,145	\$2,845	\$3,745
<b>Compliance Institute</b>	Feb. 24-March 1	Dallas, TX	\$2,770	\$3,670	\$4,470
	June 9-14	Minneapolis, MN			
	Sept. 29-Oct. 4	Nashville, TN			
<b>Consumer Lending Institute</b>	Sept. 8-11	Minneapolis, MN	\$1,420	\$1,920	\$2,320
<b>Credit Analyst Institute</b>	March 31-April 3	Orlando, FL	\$1,545	\$2,045	\$2,445
	Oct. 6-9	Minneapolis, MN			
<b>IT Institute</b>	Aug. 5-9	Minneapolis, MN	\$2,620	\$3,520	\$4,320
<b>Risk Management Institute</b>	Oct. 28-30	Minneapolis, MN	\$1,445	\$1,945	\$2,345

## CONFERENCES

			ICBA Member	Non-Member	Non-Banker
<b>Annual Current Issues Certification Conference</b>	Sept. 23-26	Minneapolis, MN	\$1,345 (4 days)	\$1,895 (4 days)	\$2,245 (4 days)
			\$995 (3 days)	\$1,295 (3 days)	\$1,495 (3 days)
	Oct. 21-24	Charlotte, NC	\$695 (2 days)	\$895 (2 days)	\$995 (2 days)
			\$395 (1 day)	\$495 (1 day)	\$595 (1 day)

## DIRECTOR EVENTS

			ICBA Member	Non-Member	BDP Participant <sup>1</sup> Member	BDP Participant <sup>1</sup> Non-Member
<b>Annual Directors Conference</b>	Oct. 6-8	Scottsdale, AZ	\$995 Add'l Director: \$795 Guest*: \$349	\$1,495 Add'l Director: \$1,195 Guest*: \$349	\$795 Add'l Director: \$595 Guest*: \$349	\$1,295 Add'l Director: \$995 Guest*: \$349
<b>Bank Director Current Issues Seminar</b>	March 18	Nashville, TN			\$179 After Jan. 25, 2019: \$229	\$229 After Jan. 25, 2019: \$279

## SEMINARS, FORUMS & WORKSHOPS

			ICBA Member	Non-Member	Non-Banker
<b>Advanced IT Seminar</b>	Aug. 12-13	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
<b>Advanced Call Report Seminar</b>	May 8-9	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
<b>Advanced Information Systems Auditing Seminar</b>	April 23-24	Minneapolis, MN	\$595	\$695	\$1,195
<b>Call Report Preparation Seminar</b>	May 7-8	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
<b>CFO Forum<sup>1,2</sup></b>	May 20-21	TBD	\$795 Early Bird: \$695	\$895	
<b>Community Bank Marketing Seminar</b>	Nov. 13-14	Dallas, TX	\$695 Early Bird: \$595	\$795	\$1,195
<b>Community Bank Mergers &amp; Acquisitions Workshop<sup>1,2</sup></b>	June 18-19	St. Louis, MO	\$795 Early Bird: \$695	\$895	
<b>Fraud Seminar</b>	April 4-5	Orlando, FL	\$695 Early Bird: \$595	\$795	\$1,195
<b>Community Bank Human Resources Seminar</b>	May 22-23	TBD	\$695 Early Bird: \$595	\$795	\$1,195
<b>Loan Review Seminar</b>	May 14-15	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
<b>Vendor Management Seminar</b>	Aug. 14-15	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195

# Annual Training Budget Planner Worksheet

CERTIFICATION INSTITUTES	Employee(s)	Cost
TOTAL		

CONFERENCES	Employee(s)	Cost
TOTAL		

DIRECTOR EVENTS	Employee(s)	Cost
TOTAL		

SEMINARS, FORUMS & WORKSHOPS	Employee(s)	Cost
TOTAL		

ONLINE TRAINING FULL-ACCESS PLAN	Cost
TOTAL	

ONLINE TRAINING COURSE BUNDLES	Cost
TOTAL	

ONLINE CERTIFICATES	Cost
TOTAL	

WEBINARS	Cost
TOTAL	

RESOURCES & REFERENCE GUIDES	Cost
TOTAL	

BANK DIRECTOR EXCLUSIVES	Cost
TOTAL	

RESOURCES & REFERENCE GUIDES	
BANK DIRECTOR EXCLUSIVES	
ONLINE TRAINING FULL-ACCESS PLAN	
ONLINE TRAINING COURSE BUNDLES	
ONLINE CERTIFICATES	
WEBINARS	
CERTIFICATION INSTITUTES	
CONFERENCES	
SEMINARS, FORUMS & WORKSHOPS	
<b>2019 GRAND TOTAL</b>	