### Auditing
- Auditing A Community Bank Trust Department
- Auditing Assets
- Auditing Liabilities and Other Activities
- Auditing: The Basics
- Bank Information System Auditing
- Internal Auditing Working Papers
- Regulatory Accounting and Operational Auditing
- Understanding Fraud for Internal Auditors

### Bank Security
- Crisis Management and Emergency Response Planning
- How to Respond to an Active Shooter
- Physical Information Security
- Robbery Prevention Techniques for Security Officers, Executives and Managers
- Robbery Response & Aftermath Techniques for Security Officers
- Robbery Response Techniques for All Personnel
- Security: An Orientation
- Security: Laws, Rules and Regulation
- Security: Personnel
- Security: The Department
- The Annual Security Program Report
- Workplace Violence Issues for Security Officers
- Workstation Security Essentials for Bank Employees

### Communication
- Business Writing: Being Effective
- Business Writing: Letters and Emails
- Business Writing: Preparation
- Business Writing: Reports and Proposals
- Communicating as a Team
- Communicating at Work
- Communicating Cross-Culturally
- Communicating Interpersonally
- Communicating Negative Messages
- Communicating Non-Verbally
- Communicating Persuasively
- Communicating Proactively
- Communicating Reactively
- Communication Basics
- Cross Cultural Training
- Enhancing Your Speaking Skills
- Presentations That Work
- Report Organization and Presentation
- Telephone Techniques
- Writing Effective Emails

### Compliance – Bank Regulations
- Advertising Compliance
- Agricultural Lending
- Appraisal Standards
- Bank Secrecy Act: BSA & Compliance Officers
- Bank Secrecy Act: Customer Due Diligence & Beneficial Ownership
- Bank Secrecy Act: Frontline & Deposit Operations
- Bank Secrecy Act: Information Sharing
- Bank Secrecy Act: Lenders and Loan Operations
- Bank Secrecy Act: OFAC Compliance
- Bank Secrecy Act: Overview for All Personnel
- Bank Secrecy Act: Red Flags
- Bank Secrecy Act: Reporting and Recordkeeping
- Bank Secrecy Act: Sr. Management & Directors
- Children’s Online Privacy Protection Act for Banks
- Combating Human Trafficking
- Compliance Issues for Commercial Lenders
- Consumer Credit Protection Act
- Consumer Lending Fraud
- Credit Cards and Debit Cards
- Elder Financial Abuse
- Executive Compensation Practices
- Fair Debt Collection Practices Act
- Fair Lending
- FCRA: Consumer Reports
- FCRA: Medical Rules and Affiliate Marketing
- FCRA: Risk Based Pricing
- FCRA: Using Consumer Reports and Furnishing Information
- Federal Deposit Insurance Corporation (FDIC)
- Flood Disaster Protection Act
- Garnishment of Accounts Containing Federal Benefit Payments
- Home Mortgage Disclosure Act: In Depth
- Home Mortgage Disclosure Act: Practical Application
- Introduction to Consumer Lending
- Introduction to Deposit Compliance
- Introduction to Lending Compliance
- Military Lending Act – Final Rule
- Mortgage Fraud
- Mortgage Servicing: Large Servicer
- Mortgage Servicing: Small Servicer
- Payments 101: Part 1 – Checks & Credit Cards
- Payments 101: Part 2 – ACH & Wire Transfers
- Principles of Banking
- Red Flags Identity Theft Prevention Programs
- Regulation B: Equal Credit Opportunity Act
- Regulation BB: Community Reinvestment Act
- Regulation CC: Funds Availability Act – In Depth
- Regulation CC: Funds Availability Act - Overview
- Regulation D: Reserve Requirements
- Regulation DD: Truth in Savings Act
- Regulation E: Electronic Funds Transfer Act
- Regulation GG: Unlawful Internet Gambling
ONLINE TRAINING COURSES

COMPLIANCE – BANK REGULATIONS CONT.
• Regulation M: Consumer Leasing
• Regulation O: Insider Lending – In Depth
• Regulation O: Insider Lending – Overview
• Regulation P: Consumer Privacy – In Depth
• Regulation P: Consumer Privacy – Overview
• Regulation Z: Ability to Repay & Qualified Mortgages
• Regulation Z: Adjustable Rate Mortgage Loans
• Regulation Z: APR & Finance Charge
• Regulation Z: Closed-end Credit (Non-Real Estate)
• Regulation Z: Closed-end Credit (Real Estate)
• Regulation Z: Credit Card Rules
• Regulation Z: High Cost Mortgage Loans (HOEPA)
• Regulation Z: High Priced Mortgage Loans (HPML)
• Regulation Z: Loan Originator Compensation
• Regulation Z: Open-end Credit (Non-Real Estate)
• Regulation Z: Open-end Credit (Real Estate)
• Regulation Z: Overview
• Regulation Z: Periodic Statements
• Regulation Z: Private Education Loans
• Regulation Z: Right of Rescission
• Regulatory Examination Preparation
• RESPA: Disclosure Requirements
• RESPA: Escrow
• RESPA: Homeownership Counseling Notice
• RESPA: Kickbacks & Affiliated Business Arrangements
• RESPA: Overview
• Right to Financial Privacy
• SAFE Act Training for MLOs
• SAFE Act Training for Program Administrators
• Servicemembers Civil Relief Act
• Social Media for Banks
• Understanding UDAAP

COMPUTER SKILLS
• Cloud Computing: An Introduction
• Microsoft Office Access 2010
• Microsoft Office Excel 2010
• Microsoft Office Outlook 2010
• Microsoft Office PowerPoint 2010
• Microsoft Office Word 2010

CUSTOMER SERVICE / SALES
• Creating Valuable Customer Relationships
• Customer First Series
• Employee Motivation
• Marketing Basics
• New Business Development: Cold Calling
• Product Knowledge & Cross-Selling
• Providing Service Excellence
• Sales is Just Great Service!
• Sales: Closing
• Sales: Cold Calls
• Sales: Qualifying Prospects
• Sales: Team Effectiveness
• Sales: Telephone Skills
• Sales: The Basics
• Selling Your Idea

CUSTOMER SERVICE / SALES CONT.
• Social Media Marketing
• Telepro Online
• The Value of Brands

FINANCE
• Basics of Budgeting
• Business Finance Basics
• Financial Management for Small Business Cert.
• How to Build a Profitable Customer Base
• Interpreting Financial Statements

HEALTH & SAFETY
• Coronavirus Preparedness for Employers and Employees
• Earthquake Preparedness
• Everyday Ergonomics
• First Aid Basics
• H1N1 Flu Preparedness for Employees
• H1N1 Flu Preparedness for Employers
• Hazard Communication
• Health & Safety for Small Business
• Incident Investigation
• Ladder Safety
• Manual Material Handling and Back Safety
• Office Safety
• Safe Driving
• Safety and Health Awareness
• Safety Attitudes and Actions
• Safety in Fire Prevention
• Slips, Trips and Falls

HUMAN RESOURCES
• Affordable Care Act for Banks
• Americans with Disabilities Act Training for Banks
• Americans with Disabilities Act Training for Frontline Staff
• Americans with Disabilities Act Training for Managers
• Anti-Boycotting Compliance
• Coaching for Improved Performance
• Compensation and Benefits Planning for Small Business
• Creativity and Innovation in the Workplace
• Delivering Effective Feedback
• Developing Diverse Teams
• Discharging an Employee
• Diversity in the Workplace
• Doing Performance Reviews
• Effective Approaches to Employee Discipline
• Effective Performance Feedback
• Employee Disciplining
• Employee Performance Recognition
• Equal Employment Opportunity and Affirmative Action for Managers and Supervisors
• Equal Employment Opportunity and Affirmative Action for Senior Management & HR
ONLINE TRAINING COURSES

HUMAN RESOURCES CONT.
- Equitable Treatment: A Guide for Supervisors
- Establishing Performance Goals & Expectations
- Ethics for Bankers
- Family and Medical Leave Act
- Handling Violence in the Workplace
- Harassment Prevention Training [Connecticut]
- Harassment Prevention Training [New York]
- Harassment Prevention Training for Employees [California] [SB1343]
- Harassment Prevention Training for Employees [US]
- Harassment Prevention Training for Supervisors [California] [AB1825]
- Harassment Prevention Training for Supervisors [US]
- Hiring Right
- Interviewing Job Candidate
- Leaves and Accommodations
- Let's Talk About Racism
- Performance Appraisal Basics
- Prevencion de acoso de Supervisor [US]
- Prevencion de acoso de Empleados [California] [SB1343]
- Prevencion de acoso de Empleados [US]
- Prevencion de acoso de Supervisor [California] [SB1825]
- Prevencion del acoso [Connecticut]
- Prevencion del acoso [New York]
- Succession Planning
- Supervisory Law
- Train-the-Trainer (3 Modules)
- Unconscious Bias
- Wage and Hour
- Whistleblowing
- Workplace and Personal Skills Certificate

INFORMATION SECURITY
- Business Continuity Management for Banks
- Common Frauds and Scams
- Cyber & Information Security Overview for Employees
- Cyber & Information Security Overview for Sr. Management & Directors
- Fundamentals of IT Security
- Gramm-Leach-Bliley Act Overview
- How to Comply with HIPAA – A General Overview
- Managing Mobile Devices for Banks
- Phishing and Ransomware

MANAGEMENT / LEADERSHIP CONT.
- Introduction to Emotional Intelligence
- Introduction to Risk Management
- Leadership for the Future
- Making Change Successful, not Stressful
- Meeting Effectiveness
- Negotiating Skills for the Professional
- Operations Management
- Problem Solving in the Workplace
- Problem Solving: The 5 Steps
- Project Management
- Running Effective Meetings
- Running Effective Teams
- Strategic Management Certificate
- Strategic Management for Your Organization
- Succeed as a Supervisor
- Team Problem Solving
- Time Management
- Unfair Competition
- Using Leadership Basics
- Work Process Basics

PERSONAL DEVELOPMENT
- Business Etiquette: Accelerate Your Career
- Developing Brand You
- Email Etiquette
- Employee Time Management
- Individual Anger Management
- Individual Goal Contract
- Individual Goal Personalization
- Individual Goal Setting
- Individual Goals and Challenges
- Individual Leadership Power
- Individual Listening Skills
- Individual Priority Management
- Individual Productivity Enhancement
- Managing a Remote Workforce
- Managing Anxiety During a Pandemic
- Managing Workplace Stress
- Managing Your Career Path
- Networking Your Career Path
- Reaching Personal Goals
- Running A Virtual Office
- Strategies for Meeting Goals
- Time Management for Employees
- Working from Home Effectively

TELLER TRAINING
- Balancing 101
- Check Cashing
- Checks 101
- Currency 101
- Deposits 101
- Handling Money
- Introduction to Compliance for Tellers
- Telephone Basics
- Teller Basics
- Understanding Endorsements
STATE OF CALIFORNIA SPECIFIC COURSES

- California and Federal Leaves of Absence
- California Consumer Privacy Act
- California Transparency in Supply Chains Act Compliance
- Prevencion del acoso para los empleados de California (cumple con SB1343)
- Prevencion del acoso para los supervisores de California (cumple con AB1825)
- Preventing Harassment and Illegal Discrimination for Employees (SB1343 Compliant)
- Preventing Harassment and Illegal Discrimination for Supervisors (AB1825 Compliant)
- Supervisor’s Guide to Meals, Rests, Wages and Hours Worked
- Supervisory Law - California