

## Budget for 2022 Training and Professional Development

Plan your professional development spending to ensure that your staff can support your bank's goals in 2022.

RESOURCES AND REFERENCE GUIDES <i>Some of our most popular resources.</i>	ICBA MEMBER	NONMEMBER
Audit Working Papers	\$599	\$799
Compliance Working Papers	\$599	\$799
IRA Compliance Manual	\$95	\$100
Bank Policies	Price varies, see website	

BANK DIRECTOR EXCLUSIVES	BDP PARTICIPANT	ICBA MEMBER	NONMEMBER
Bank Director Program		\$795	\$1,195
Bank Director Videos	\$499	\$599	\$799
The Ultimate Guide for Bank Directors	\$19.95	\$24.95	\$44.95

### Online Training Center for Anytime Training

Community Banker University offers a variety of online training options for both you and your bank's staff to help build knowledge and a strong foundation within key areas of the banking industry and professional development.

ONLINE TRAINING FULL-ACCESS PLANS <i>Over 350 courses available!</i>	ICBA MEMBER	NONMEMBER
Standard	\$649	\$1,999
Custom	\$1,299	\$2,999
Premium	\$6,499/year + one-time \$2,500	\$9,999/year + one-time \$2,500
Cloud Delivery	\$2,499/year + one-time \$2,500	\$3,999/year + one-time \$2,500

ONLINE TRAINING COURSE BUNDLES	ICBA MEMBER	NONMEMBER
Bank Compliance, Business Skills, Workplace	\$199-\$299	\$499-\$599

ONLINE CERTIFICATES	ICBA MEMBER	NONMEMBER
Audit, Compliance, HR Generalist, Principles of Banking, Teller Specialist and Universal Banker	Price varies, see website	Price varies, see website

WEBINARS	ICBA MEMBER	NONMEMBER
Unlimited Webinar Pass (12-month subscription) Access more than 70 live webinars and more than 100 on-demand webinars—all for one price.	\$1,495	\$3,295
Single Live Webinar	\$199	\$299
Single On-Demand Webinar	\$219	\$319

CERTIFICATION INSTITUTES <i>Includes testing fees. Dates are subject to change. For some institutes, the last day listed is a testing day only.</i>	DELIVERY	ICBA MEMBER	NONMEMBER	NONBANKER	
Audit Institute <sup>SM</sup>	May 17-19 & May 24-26	Virtual	\$3,295	\$4,195	\$4,795
	Sept. 18-23	In-person			
Bank Security Institute <sup>SM</sup>	Aug. 29-31	In-person	\$1,595	\$2,095	\$2,595
BSA/AML Institute <sup>SM</sup>	May 3-5	Virtual	\$1,695	\$2,095	\$2,595
	Aug. 9-11	Virtual			
	Nov. 7-9	In-person			
Commercial Lending Institute <sup>SM</sup>	Aug. 21-26	In-person	\$2,195	\$2,895	\$3,895
Compliance Institute <sup>SM</sup>	Mar. 8-10 & Mar. 15-17	Virtual	\$2,995	\$3,895	\$4,795
	June 7-9 & June 14-16	Virtual			
	Oct. 2-7	In-person			
Consumer Lending Institute <sup>SM</sup>	Sept. 11-14	In-person	\$1,595	\$2,095	\$2,595
Credit Analyst Institute <sup>SM</sup>	March 29-April 1	Virtual	\$1,595	\$2,095	\$2,595
	Aug. 16-19	Virtual			
	Oct. 3-6	In-person			
IT Institute <sup>SM</sup>	Oct. 16-20	In-person	\$2,595	\$3,495	\$4,395
Risk Management Institute <sup>SM</sup>	June 27-29	Virtual	\$1,595	\$2,095	\$2,595

CONFERENCES	DELIVERY	ICBA MEMBER	NONMEMBER	NONBANKER	
ICBA LEAD FWD Summit	Sept. 2022	TBA			
Annual Current Issues Certification Conference	Sept. 26-29	Virtual	\$1,345 (4 days) \$995 (3 days) \$695 (2 days) \$395 (1 day)	\$1,895 (4 days) \$1,295 (3 days) \$895 (2 days) \$495 (1 day)	\$2,245 (4 days) \$1,495 (3 days) \$995 (2 days) \$595 (1 day)
	Oct. 17-20	In-person			

BANK DIRECTOR EVENTS	DELIVERY	ICBA MEMBER	NONMEMBER	BDP SUBSCRIBER	BDP SUBSCRIBER (NONMEMBER)	
NEW Directors Forum—Session 1	April 1	Virtual	\$395	\$495	\$295	\$395
NEW Directors Forum—Session 2	June 2	Virtual	\$395	\$495	\$295	\$395
NEW Directors Forum—Session 3	Sept. 1	Virtual	\$395	\$495	\$295	\$395
NEW Directors Forum—Session 4	Nov. 17	Virtual	\$395	\$495	\$295	\$395
Annual Directors Conference	Oct. 2022	In-person	\$995	\$1,495	\$795	\$1,295

SEMINARS, FORUMS, AND WORKSHOPS	DELIVERY	ICBA MEMBER	NONMEMBER	NONBANKER	
Advanced Call Report Seminar	May 12-13	Virtual	\$695/\$595*	\$795	\$1,195
Advanced Loan Review Seminar	April 28-29	Virtual	\$695/\$595*	\$795	\$1,195
Advanced IT Seminar	Aug. 9-11	Virtual	\$695/\$595*	\$795	\$1,195
Agricultural Credit Analysis Seminar	April 5	Virtual	\$495/\$395*	\$595	\$695
	Aug. 4	Virtual			
Call Report Seminar	May 10-11	Virtual	\$695/\$595*	\$795	\$1,195
CFO Forum	Aug. 15-16	TBD	\$795/\$695*	\$895	\$1,195
Cash Flow Analysis Seminar	April 7	Virtual	\$495/\$395*	\$595	\$695
Human Resources Seminar	Aug. 17-18	In-person	\$695/\$595*	\$795	\$1,195
Community Bank Marketing Seminar	Sept. 20-22	In-person	\$695/\$595*	\$795	\$1,195
Community Bank Mergers & Acquisitions	TBD	TBD	\$595/\$495	\$695	\$795
FDICIA Seminar	April 20-21	Virtual	\$695/\$595*	\$795	\$1,195
	Nov. 1-2	In-person			
Financial Statement Analysis Seminar	April 6	Virtual	\$695/\$595*	\$795	\$1,195
Fraud Seminar	April 12-14	Virtual	\$695/\$595*	\$795	\$1,195
Information Systems Auditing Seminar	Sept. 15-16	In-person	\$695/\$595*	\$795	\$1,195
IT General Controls for Internal Auditors Seminar	Oct. 12-13	Virtual	\$595/\$495*	\$795	\$1,195
Loan Review Seminar	April 26-27	Virtual	\$595/\$495*	\$795	\$1,195
Troubled Loans & Credit Management Seminar	Aug. 3	Virtual	\$695/\$595*	\$795	\$1,195
Trust Department Seminar	Nov. 15-16	Virtual	\$695/\$595*	\$795	\$1,195
Vendor Management Seminar	Aug. 2-3	Virtual	\$695/\$595*	\$795	\$1,195

\*Early bird pricing - see website for details.

# Annual Training Budget Planner Worksheet

CERTIFICATION INSTITUTES	Employee(s)	Cost
TOTAL		

CONFERENCES	Employee(s)	Cost
TOTAL		

DIRECTOR EVENTS	Employee(s)	Cost
TOTAL		

SEMINARS, FORUMS & WORKSHOPS	Employee(s)	Cost
TOTAL		

ONLINE TRAINING FULL-ACCESS PLAN	Cost
TOTAL	

ONLINE TRAINING COURSE BUNDLES	Cost
TOTAL	

ONLINE CERTIFICATES	Cost
TOTAL	

WEBINARS	Cost
TOTAL	

RESOURCES & REFERENCE GUIDES	Cost
TOTAL	

BANK DIRECTOR EXCLUSIVES	Cost
TOTAL	

RESOURCES & REFERENCE GUIDES	
BANK DIRECTOR EXCLUSIVES	
ONLINE TRAINING FULL-ACCESS PLAN	
ONLINE TRAINING COURSE BUNDLES	
ONLINE CERTIFICATES	
WEBINARS	
CERTIFICATION INSTITUTES	
CONFERENCES	
SEMINARS, FORUMS & WORKSHOPS	
GRAND TOTAL	