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Format

Webinars are available in two formats:

- Real-time
- On-demand recordings

Note: All webinars dated in the past are available on demand.

Pricing

	Members	Non-members	Unlimited Webinar Pass Subscriber	
Real-time	\$209	\$309	\$0	
On-demand*	\$229	\$329	\$0	
Real-time + On-demand	\$249	\$449	\$0	
*Webinars recorded prior to 2024: Members - \$219 Non-members - \$319				

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JANUARY

01/10 | Charter Conversions

Instructor: Carleton Goss, Counsel; Nate Jones, Associate

Company: Hunton Andrews Kruth

01/11 | Final CRA Rules for Large Banks

Instructor: Steffani Jenkins, CRA Liaison & Business Development Officer

Company: CRA Partners

01/17 | IRAs: Establishing and Amending

Instructor: Jeff Aga, Technical Consultant

Company: Ascensus

01/18 | Essentials of Banking

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

01/18 | Final CRA Rules for Intermediate Banks

Instructor: Steffani Jenkins, CRA Liaison & Business Development Officer

Company: CRA Partners

01/23 | Regulatory Hot Topics 2024

Instructor: Heather Eastep, Partner **Company:** Hunton Andrews Kruth

01/25 | Final CRA Rules for Small Banks

Instructor: Steffani Jenkins, CRA Liaison & Business Development Officer

Company: CRA Partners

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FEBRUARY

02/01 | Every Employee is Responsible for Relationship Growth (only offered live)

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

02/06 | New Considerations for the New Year

Instructor: Greyson Tuck, Attorney **Company:** Gerrish Smith Tuck

02/13 | IRA Contributions and Tax Time

Instructor: Alexis Gonzalez del Valle, Senior ERISA Analyst

Company: Ascensus

02/13 | Legal Trends and Insights on Deposit Fees

Instructor: Abigail Lyle, Partner; Justin Little, Esquire; Brad Rustin, Partner

Company: Hunton Andrews Kurth; Reynolds, Reynolds & Little, LLC; Nelson Mullins

02/14 | Community Bank Guide to Reg. W

Instructor: Doc Bodine, Managing Director

Company: Gerrish Smith Tuck

02/15 | Annual Regulatory Training Requirements for Seasoned Bankers (2024)

Instructor: Jenny Forschen, Education Content & Compliance Specialist

Company: ICBA

02/15 | Overview of the CRA Final Rule for Bank Directors

Instructor: Steffani Jenkins, CRA Liaison & Business Development Officer

Company: CRA Partners

02/22 | Assessing and Working with Client Forecasts

Instructor: Brad Stevens, President

Company: Stevens Risk Management, LLC

02/27 | Commercial and Industrial (C&I) Lending in Today's Competitive Market (2024)

Instructor: Brad Stevens, President

Company: Stevens Risk Management, LLC

02/28 | P2P Doesn't Have to Mean Faster Fraud

Instructor: Jessica Lelii , Director of Education

Company: Macha

02/29 | Banking Law 101

Instructor: Carleton Goss, Counsel **Company:** Hunton Andrews Kruth

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MARCH

03/05 | Mentoring Relationships - How Having a Mentor and Being a Mentor Helps You Succeed in Your

Career

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

03/06 | Food for Thought: Handling Check Fraud

Instructor: Kari Kronberg, Director of Education

Company: Macha

03/06 | Q1: Regulatory Compliance Updates (2024)

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

03/07 | ICBA Community Bank Briefings 2024 Q1

Instructor: Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas,

Executive Vice President, Senior Regulatory Co

Company: ICBA

03/12 | IRA Distributions

Instructor: Alexis Gonzalez del Valle, Senior ERISA Analyst

Company: Ascensus

03/20 | Crucial E-Sign Compliance Considerations

Instructor: Brian M. Shea, CRCM, CAMS - Senior Manager

Company: Wolf & Company, P.C.

03/26 | Credit Risk Hot Topics

Instructor: Brad Stevens, President

Company: Stevens Risk Management, LLC

03/27 | Is it Worth the Risk? Fundamentals of Payments Risk

Instructor: Jessica Lelii , Director of Education

Company: Macha

03/28 | Is Your Organization Prepared for a Breach?

Instructor: Sean D. Goodwin, GSE - Senior Manager

Company: Wolf & Company, P.C.

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APRIL

04/02 | How to Read a SOC Report

Instructor: Jason T. Clinton, CISA - Senior Manager

Company: Wolf & Company, P.C.

04/04 | BSA/AML Officer of the Future

Instructor: Brian M. Shea, CRCM, CAMS - Senior Manager

Company: Wolf & Company, P.C.

04/09 | IRA Reporting Requirements

Instructor: Professionals from Ascensus

Company: Ascensus

04/10 | Treasury Check Fraud: Trends & Tools

Instructor: Gary Swasey, Director; Thomas Kearns, Senior Counsel; Dan Kwiatkowski, Senior Special Agent;

Jennifer Strand, Forensic Document Examiner

Company: Fiscal Services and Treasury Inspector General for Tax Administrations

04/11 | Cash to Cash and Cash Cycle, Assessing Managements Effectiveness and Getting to the Right Line of Credit Amount

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

04/17 | Deposit Regulations Best Practices

Instructor: Kristen Ritter, Compliance Engagement Leader

Company: TIB Solutions

04/23 | Community Bank Compensation Issues

Instructor: Doc Bodine, Managing Director

Company: Gerrish Smith Tuck

04/24 | Customer Experience Management - Lead it Or Lose It

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

04/30 | Coming Soon!

Instructor: Greyson Tuck, Attorney **Company:** Gerrish Smith Tuck

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MAY

05/08 | Designing an Effective BCP Testing Program

Instructor: Daniel J. Poucher, CBCP - Manager

Company: Wolf & Company, P.C.

05/09 | Presenting with Confidence - for Leaders

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

05/14 | IRA Transfers & Rollovers

Instructor: Professionals from Ascensus

Company: Ascensus

05/21 | Regulatory Compliance Change Management: Are You Prepared?

Instructor: Brian M. Shea, CRCM, CAMS - Senior Manager

Company: Wolf & Company, P.C.

05/23 | Bring YOUR Shoes - How to Lead by Maximizing Talent

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

05/30 | Basics of Agriculture Lending

Instructor: Brad Stevens, President

Company: Stevens Risk Management, LLC

JUNE

06/03 | Q2: Regulatory Compliance Updates (2024)

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

06/04 | Five Cultural Changes that Must Become Business as Usual

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

06/05 | Key Ratio Analysis, Getting Beyond the Numbers

Instructor: Brad Stevens, President Company: Stevens Risk Management, LLC

06/06 | The Business Banking Blues: Non-Consumer Exception Handling

Instructor: Michele Barlow, Senior Vice President

Company: Macha

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06/11 | Early Identification of Distressed Credit Relationships

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

06/12 | IRAs: Is Your Program in Compliance

Instructor: Professionals from Ascensus

Company: Ascensus

06/18 | Brokered Deposits and Core Funding

Instructor: Marysia Laskowski, Associate **Company:** Hunton Andrews Kurth

06/25 | Community Bank Overview of Insurance Issues

Instructor: Doc Bodine, Managing Director

Company: Gerrish Smith Tuck

06/27 | ICBA Community Bank Briefings 2024 Q2

Instructor: Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government

Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas,

Executive Vice President, Senior Regulatory Co

Company: ICBA

JULY

07/09 | Action Plans for Troubled Credit

Instructor: Brad Stevens, President Company: Stevens Risk Management, LLC

07/18 | Creating the Right Enterprise Risk Management (ERM) Program for YOUR Community Bank

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

07/23 | The Art of Setting ACH Exposure Limits

Instructor: Michele Barlow, Senior Vice President

Company: Macha

07/25 | Characteristics of Strong Risk Assessments and Tools to Monitor and Report Results

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

07/30 | Strategic Planning for Financial Institutions – It's All about Your Strategy!

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

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AUGUST

08/06 | Money Saving, Money Making Marketing Ideas

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

08/20 | Coming Soon!

Instructor: Greyson Tuck, Attorney Company: Gerrish Smith Tuck

08/21 | Lending Compliance Update

Instructor: Kristen Ritter, Compliance Engagement Leader

Company: TIB Solutions

08/22 | Three Key Risk Assessments in Your ERM Program - ERM, IT, and Internal Controls

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

SEPTEMBER

09/04 | Q3: Regulatory Compliance Updates (2024)

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

09/10 | Community Bank Director Guide to Compliance Issues

Instructor: Doc Bodine, Managing Director

Company: Gerrish Smith Tuck

09/19 | ICBA Community Bank Briefings 2024 Q3

Instructor: Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas,

Executive Vice President, Senior Regulatory Co

Company: ICBA

OCTOBER

10/03 | Matching Customer Journey Maps with your Brand Expectations

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

10/10 | You Are the Future of Banking: Making Connections throughout Your Journey is Key to Your Success

Instructor: Marci Malzhan, President & Founder

Company: Malzhan Strategic

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10/16 | Basics of Cash Flow

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

10/22 | Possible or Probable? How to Assess the Risk

Instructor: Michele Barlow, Senior Vice President

Company: Macha

NOVEMBER

11/13 | Coming Soon!

Instructor: Greyson Tuck, Attorney **Company:** Gerrish Smith Tuck

11/14 | Best Practices for Loan Processing

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

11/20 | BSA Hot Topics

Instructor: Kristen Ritter, Compliance Engagement Leader

Company: TIB Solutions

DECEMBER

12/5 | Q4: Regulatory Compliance Updates (2024)

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

12/10 | ICBA Community Bank Briefings 2024 Q4

Instructor: Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas,

Executive Vice President, Senior Regulatory Co

Company: ICBA

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JANUARY

01/12 | Basics of Banking, Overview, What We Do!

Instructor: Brad Stevens, President **Company:** Stevens Risk Management

01/17 | The Fed Springs a Liquidity Trap: What Banks Should Do Now

Instructor: Peter Weinstock, Partner; Jason Rader, National Industry Leader; and Dan Stimpson, Broker Company:

Hunton Andrews Kurth; Forvis; Stifel

01/19 | Robbery Awareness

Instructor: Barry Thompson, Speaker and Consultant

Company: Thompson Consulting Group

01/24 | Digital Transformation Demystified Series - Part 1: Digital Transformation 101

Instructor: Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI

Company: Wipfli

01/25 | Introduction to Commercial Lending

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

01/26 | Digital Transformation Demystified Series - Part 2: Digital Transformation (Inside and Outside the

Bank)

Instructor: Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI

Company: Wipfli

01/31 | Digital Transformation Demystified Series - Part 3: Building or Perfecting a Digital Transformation

Plan

Instructor: Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI

Company: Wipfli

FEBRUARY

02/01 | C&I Lending in Today's Market, What You Need to Know, How to Set Yourself Apart

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

02/02 | Digital Transformation Demystified Series - Part 4: Working with Digital Transformation Partners

Instructor: Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI

Company: Wipfli

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02/07 | Digital Transformation Demystified Series - Part 5: Preparing for Potential Challenges in Digital Transformation

Instructor: Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI

Company: Wipfli

02/07 | A Summary of the Newest UCC Provisions Related to Digital Assets that are (Possibly) Coming to Your State

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck, PC

02/09 | FedNow Service Overview

Instructor: Kristen Ritter, Compliance Leader Engagement

Company: TIB

02/15 | Elder Fraud

Instructor: Barry Thompson, Speaker and Consultant

Company: Thompson Consulting Group

02/16 | Regulatory Hot Topics

Instructor: Carleton Goss, Counsel **Company:** Hunton Andrews Kurth

02/28 | Capital Planning, Capital Alternatives and Uses of Capital

Instructor: Jacque Kruppa, Counsel **Company:** Hunton Andrews Kurth

MARCH

03/01 | Q1 ICBA Community Bank Briefing

Instructor: ICBA Company: ICBA

03/07 | Community Bank Guide to Reg. O

Instructor: Cliston "Doc" Bodine III, Managing Director

Company: Gerrish Smith Tuck, PC

03/07 | Q1: Regulatory Compliance Updates

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

03/23 | Supreme Court Update: What Happened in 2022 and What's on the Horizon for 2023

Instructor: Mike Friedman, Principal and Eileen Keefee, Principal

Company: Jackson Lewis, PC

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03/28 | SECURE 2.0

Instructor: Jonathan Yahn, Senior Attorney

Company: Ascensus

03/30 | Building a Culture that Develops Future Leaders

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

APRIL

04/04 | 2023 Legislative Update

Instructor: Agatha Schmidt, Consultant and Steve Bontjes, Consultant

Company: Ascensus

04/13 | A Detailed Look at Share Repurchase Transactions

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck, PC

04/18 | Negotiation Competence for Leaders in the Workplace

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

04/19 | Fintech/Third Party Risk Management

Instructor: Heather Eastep, Partner **Company:** Hunton Andrews Kurth

04/20 | Key Risks in Agriculture Lending

Instructor: Brad Stevens, President Company: Stevens Risk Management, LLC

04/25 | Annual Regulatory Training Requirements for Seasoned Bankers

Instructor: Jenny Forschen, Education Content & Compliance Specialist

Company: ICBA

04/27 | Effective Strategic Planning for Community Banks

Instructor: Cliston "Doc" Bodine III, Managing Director

Company: Gerrish Smith Tuck, PC

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MAY

05/02 | Commercial Real Estate Lending, Understanding the Market, the Numbers and Beyond.

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

05/04 | Manage Your Core Assets... Relationships, Teams, Brand

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

05/10 | Reg-E Overview

Instructor: Kristen Ritter, Compliance Leader Engagement

Company: TIB

05/11 | Creating the Right ERM Program for YOUR Community Bank

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

05/16 | Brokered Deposits and Core Funding

Instructor: Marysia Laskowski, Associate **Company:** Hunton Andrews Kurth

05/17 | Managing the Three Rs of the Post-COVID-19 Workforce: The Great Resignation, Retention, and a

Possible Recession

Instructor: Stephanie Peet, Principal and Dan Blanchard, Associate

Company: Jackson Lewis, PC

05/18 | IRA Fundamentals

Instructor: Ben Maas, Senior Training Consultant

Company: Ascensus

JUNE

06/05 | Q2: Regulatory Compliance Updates

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

06/06 | Succession Planning for Your Community Bank's Future (and Survival)

Instructor: Cliston "Doc" Bodine III, Managing Director

Company: Gerrish Smith Tuck, PC

06/07 | The Active Shooter

Instructor: Branch Walton, Speaker and Author **Company:** Thompson Consulting Group

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06/07 | Understanding Your Bank Financial Statements and CAMELS Ratings

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

06/14 | Q2 ICBA Community Bank Briefing

Instructor: ICBA Company: ICBA

06/15 | Effective Marketing in a World Driven by Technology and Compliance

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

06/20 | Vendor Management - How Model Risk Fits In

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

06/21 | Regulatory Hot Buttons

Instructor: Heather Eastep, Partner **Company:** Hunton Andrews Kurth

06/22 | CAMELS, Understanding How Your Bank Is Measured

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

06/27 | Solutions for Digital Advertising Compliance Challenges

Instructor: Rhonda Handy, Vice President Risk and Compliance

Company: Mills Marketing

06/28 | HSA Fundamentals

Instructor: Stacy Torkelson, Consultant

Company: Ascensus

JULY

07/11 | Personal and Business Tax Return Analysis, Tracing the Numbers and the Forms

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

07/12 | Third Party Risk, Including Fintech Relationships

Instructor: Heather Eastep, Partner **Company:** Hunton Andrews Kurth

07/13 | Fair Banking and How it Affects Marketing

Instructor: Rhonda Handy, Vice President Risk and Compliance

Company: Mills Marketing

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07/18 | IRA Issues: Top 10 Wrap-Up (2023 Edition)

Instructor: Alexis Gonzalez del Valle, Senior ERISA Analyst

Company: Ascensus

07/19 | Domestic Violence and Work Environment

Instructor: Branch Walton, Speaker and Author **Company:** Thompson Consulting Group

07/20 | Utilizing Market Research for Marketing and Advertising Community Banking

Instructor: Cleve Corlett, PhD - Brand Planning; Joy Levin, MBA, Founder - Brand Planning; ICBA Marcom Staff

Company: Brand Planning and ICBA Marcom Staff

07/25 | Community Bank Expense Practices (What to Do and What Not to Do)

Instructor: Cliston "Doc" Bodine III, Managing Director

Company: Gerrish Smith Tuck

07/26 | Maintaining Your CECL Model

Instructor: Chase Ogden, Quantitative Consultant and Mike Guglielmo, Managing Director

Company: Darling Consulting Group

07/27 | Integrating Your Business Continuity Management into Your Enterprise Risk Management Program

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

AUGUST

08/03 | Corporate Governance for Banks and Bank Holding Companies

Instructor: Nate Jones, Associate **Company:** Hunton Andrews Kurth

08/09 | Internal Fraud: A Look at the Thieves from Within

Instructor: Barry Thompson, Speaker and Consultant

Company: Thompson Consulting Group

08/10 | Tax Return Analysis, A Global Perspective

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

08/15 | Strategies for Succession Planning and Talent Management

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

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08/16 | HSAs: Top 10 Wrap-Up (2023 Edition)

Instructor: Alexis Gonzalez del Valle, Senior ERISA Analyst

Company: Ascensus

08/22 | The Thin Line Between Running and Ruining a Bank

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck

08/23 | Customer Due Diligence Best Practices

Instructor: Kristen Ritter, Compliance Leader Engagement

Company: TIB

08/24 | Community Development Services and Loans

Instructor: Steffani Jenkins, CRA Liaison & Business Development Officer

Company: CRA Partners

08/30 | Liquidity Risk: Leading Practices in Stress Testing, Assumption Support, and Backtesting

Instructor: Mike Guglielmo, Managing Director and Tim Daniels, Senior Risk Management Consultant

Company: Darling Consulting Group

SEPTEMBER

09/07 | Q3:Regulatory Compliance Updates

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

09/13 | Handbooks: What you Need to Have, Add, or Change

Instructor: Mike Hekle, Principal **Company:** Jackson Lewis, PC

09/14 | If You Don't Build Trust, You Won't Build a Relationship

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

09/19 | What Comes Next in "This" Recession? Lessons in Credit and Risk Management

Instructor: Justin Bakst, Managing Director and John Demeritt, Managing Director

Company: Darling Consulting Group

09/20 | Treasury Management: A Powerful Tool to Increase Deposits and Fee Income

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

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09/26 | Cannabis in Banking

Instructor: Heather Eastep, Partner **Company:** Hunton Andrews Kurth

09/27 | Q3 ICBA Community Bank Briefing

Instructor: ICBA Company: ICBA

09/28 | Cash to Cash and Cash Cycle, Assessing Managements Effectiveness and Getting to the Right Line of Credit Amount

Instructor: Brad Stevens, President Company: Stevens Risk Management, LLC

OCTOBER

10/03 | Measuring and Managing Liquidity

Instructor: Keri Cooks, Managing Director **Company:** Darling Consulting Group

10/11 | Marketing to Millennials

Instructor: Austin Bader, Director of Digital Strategy; Ellen Carlton, Director of Strategy; Rob Birgfeld, EVP Chief

Marketing Officer

Company: Spurrier Group; Tilt Creative & Production; ICBA MarCom

10/12 | CRA Strategies

Instructor: Steffani Jenkins, CRA Liaison & Business Development Officer

Company: CRA Partners

10/17 | Key Ratio Analysis, Getting Beyond the Numbers

Instructor: Brad Stevens, President **Company:** Stevens Risk Management, LLC

10/24 | Al Demystified: 101

Instructor: Saroop Bharwani, Founder and CEO

Company: Senso.ai

10/25 | BSA/AML Model Evolution in a Rapidly Changing World: How Recent Changes in Technology and Current Events Are Affecting Our BSA/AML Programs

Instructor: Sam Chen, Quantitative Consultant and Deborah Gordon, Quantitative Consultant

Company: Darling Consulting Group

10/26 | Back It Up! ACH for Operations

Instructor: Michele Barlow, Senior Vice President

Company: MACHA

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10/26 | Al Use Cases: How Banks Are Putting Al to Work

Instructor: Carson Lappetito, President; Jesse Honigberg, EVP of Products and Platforms; Lars Frey, Director of

Business Intelligence

Company: Sunwest Bank; Customers Bank; Queensborough National Bank & Trust Company

10/30 | Mission Driven Bank Fund for MDIs and CDFIs

Instructor: Paul M. Welsh, CFA, Head of Private Equity, Portfolio Manager; Krystal Langholz, Director, Strategy

Company: Elizabeth Park Capital Management; Calvert Impact

10/31 | Demystifying AI: Regulatory Environment

Instructor: Steven Estep, Assistant Vice President, Operational Risk; Mickey Marshall, Assistant Vice President and

Regulatory Counsel Company: ICBA

NOVEMBER

11/08 | Credit Risk: CECL, Stress Testing, and Where We Go from Here

Instructor: Sam Chen, Quantitative Consultant and Joe Montalbano, Quantitative Consultant

Company: Darling Consulting Group

11/09 | Protection of Confidential Proprietary Business Information

Instructor: Jackson E. Biesecker, Associate

Company: Jackson Lewis, PC

11/14 | Balance Sheets for Bank Marketers

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

11/15 | Strategic Planning for Your Community Bank - It's All About Your Strategy!

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

11/28 | ICBA Community Bank Briefing: Discussion of Community Reinvestment Act - Final Rule

Instructor: Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Mickey Marshall,

AVP Regulatory Counsel

Company: ICBA

11/29 | BSA Hot Topics

Instructor: Kristen Ritter, Compliance Leader Engagement

Company: TIB

11/30 | Improving Your Credit Write Ups, Analyzing and Targeting Your Approach to Explain the Risk

Instructor: Brad Stevens, President

Company: Stevens Risk Management, LLC

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DECEMBER

12/5 | Capital Strategies for the Current Environment

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck

12/5 | Q4: Regulatory Compliance Updates

Instructor: Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education

Content & Compliance Specialist

Company: ICBA

12/7 | Improving Your Credit Committee Presentations, Effective Communication of the Risk

Instructor: Brad Stevens, President Company: Stevens Risk Management, LLC

12/12 | Protect Yourself-The Proper Handling of Government Reclamations & Garnishments

Instructor: Michele Barlow, Senior Vice President

Company: MACHA

12/13 | Q4 ICBA Community Bank Briefing

Instructor: ICBA Company: ICBA

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MARCH

03/14 | Introduction to Consumer Lending

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

03/23| Compliance Update 2022 - Part 1

Instructor: Kristen, First Vice President/Engagement Leader; Clint, First Vice President/Compliance Engagement

Leader

Company: TIB Consulting Solutions

03/17 | Agriculture Lending Risks

Instructor: Brad Stevens, President **Company:** Stevens Risk Management

03/29| BaaS, Online Lending & Digital Banking

Instructor: Peter Weinstock, Partner and Heather Eastep, Partner

Company: Hunton Andrews Kurth

APRIL

04/05 | Introduction to Commercial Lending

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

04/12| Maintaining Organizational Relevancy: A Guide to Compliance Issues for Community Bank Directors

Instructor: Kristen, First Vice President/Engagement Leader; Clint, First Vice President/Compliance Engagement

Leader

Company: TIB Consulting Solutions

04/26 | A TCPA Primer - Everything Banks Should Know to Market Compliantly

Instructor: Abby Lyle, Counsel and Aliza Malouf, Associate

Company: Hunton Andrews Kurth

04/27| Financial Institution Security Update

Instructor: Barry Thompson, Speaker and Consultant

Company: Thompson Consulting Group

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MAY

05/03 | Creating the Right ERM Program for YOUR Community Bank

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

05/04| Maintaining Organizational Relevancy: Avoiding Common Mistakes in Community Bank M&A

Instructor: Philip Smith, President **Company:** Gerrish Smith Tuck

05/12 | BSA Update 2022 - Part 1

Instructor: Kristen, First Vice President/Engagement Leader; Clint, First Vice President/Compliance Engagement

Leader

Company: TIB Consulting Solutions

05/17| Business Law Basics and Lender Liability

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

05/26 | ESG Perspectives - What your Bank Can Do

Instructor: Heather Eastep, Partner and Nate Jones, Associate

Company: Hunton Andrews Kurth

JUNE

06/07 | Stress Testing, AOCI, Concentration Issues and What's Now Driving Capital Plans and Raises

Instructor: Peter Weinstock, Partner and Jacque Kruppa, Counsel

Company: Hunton Andrews Kurth

06/09| Negotiation Competence for Leaders in the Workplace

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

06/09 | Working with Troubled Credit

Instructor: Brad Stevens, President **Company:** Stevens Risk Management

06/14| Key Ratio Analysis: Calculating and Interpreting the Numbers Correctly!

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

06/15 | Maintaining Organizational Relevancy: Understanding Financial Issues in M&A Transactions

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck

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06/16| U.S. Fintech Landscape (Business, Legal and Regulatory Issues)

Instructor: Erin Fonte, Partner and Rachael Craven, Counsel

Company: Hunton Andrews Kurth

06/21 | Maintaining Organizational Relevancy: Ensuring Regulatory Compliance for Intercorporate

Transactions

Instructor: Cliston "Doc" Bodine III, Managing Director

Company: Gerrish Smith Tuck

06/22| Check Fraud 2022

Instructor: Greg Benson, Managing Director and CEO

Company: Thompson Consulting

JULY

07/12 | Maintaining Organizational Relevancy: Liquidity Strategies for Illiquid Community Bank Stocks

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck

07/13| Financial Crime-Part 1

Instructor: Branch Walton, Speaker and Author **Company:** Thompson Consulting Group

07/19 | Commercial and Industrial (C&I) Lending in Today's Competitive Market

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

07/20| Financial Crime-Part 2

Instructor: Branch Walton, Speaker and Author **Company:** Thompson Consulting Group

07/21 | Regulation E - All Clear or Clear as Mud?

Instructor: Abby Lyle, Counsel and Aliza Malouf, Associate

Company: Hunton Andrews Kurth

07/28| Financial Crime-Part 3

Instructor: Branch Walton, Speaker and Author **Company:** Thompson Consulting Group

07/28 | Integrating Your Business Continuity Management into Your Enterprise Risk Management Program

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

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AUGUST

08/02 | Compliance Update 2022 - Part 2

Instructor: Kristen, First Vice President/Engagement Leader; Clint, First Vice President/Compliance Engagement

Leader

Company: TIB Consulting Solutions

08/10| Maintaining Organizational Relevancy: New Ideas for Your Old Strategic Plan

Instructor: Philip Smith, President **Company:** Gerrish Smith Tuck

08/11 | Tax Return Analysis

Instructor: Brad Stevens, President **Company:** Stevens Risk Management

08/18| Inflation: Does it Matter to Community Banks

Instructor: Jim Reber, President and CEO

Company: ICBA Securities

08/25 | Strategies for Succession Planning and Talent Management 2022

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

08/30| Commercial Real Estate (CRE) Lending in Today's Economy

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

08/31 | Maintaining Organizational Relevancy: Implementing Appropriate Compensation Practices for

Community Banks

Instructor: Cliston "Doc" Bodine III, Managing Director

Company: Gerrish Smith Tuck

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SEPTEMBER

09/13 | Taking an Entrepreneurial Approach to Running Your Bank (An Executive Briefing for Your C-Suite)

Instructor: Ray Adler, CEO Company: BTI Growth Advisors

09/14| Banking Crypto

Instructor: Heather Eastep, Partner and Carl Goss, Counsel

Company: Hunton Andrews Kurth

09/20 | How to Craft an Effective Commercial Loan Write-Up

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

09/20| Treasury Management: A Powerful Tool to Increase Deposits and Fee Income

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

09/22 | Robbery Awareness 2022

Instructor: Barry Thompson, Speaker and Consultant

Company: Thompson Consulting Group

OCTOBER

10/05 | Loan Committee Presentation Skill Training

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

10/12| The Best Data Management Philosophy Is 'Use What You Have'

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

10/13 | Fourth Quarter Playbook: Strategies for 2022

Instructor: Jim Reber, President and CEO

Company: ICBA Securities

10/18| Maintaining Organizational Relevancy: Key Insurance Issues for Community Banks

Instructor: Cliston "Doc" Bodine III, Managing Director

Company: Gerrish Smith Tuck

10/20 | Credit Risk in Commercial Real Estate

Instructor: Brad Stevens, President Company: Stevens Risk Management

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NOVEMBER

11/01 | BSA Update 2022 - Part 2

Instructor: Kristen, First Vice President/Engagement Leader; Clint, First Vice President/Compliance Engagement

Leader

Company: TIB Consulting Solutions

11/17| Maintaining Organizational Relevancy Properly Responding to an Unanticipated Compliance Emergency

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck

11/08 | Advanced Financial Statement and Cash Flow Analysis

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

11/09| Six Keys to Effective Commercial Business Development

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

11/10 | Corporate Governance

Instructor: Nate Jones, Associate **Company:** Hunton Andrews Kurth

11/16| Charter Conversions

Instructor: Carl Goss, Counsel **Company:** Hunton Andrews Kurth

11/29 | Strategic Planning for FI - It's All About Your Strategy

Instructor: Marci Malzahn, President and Founder

Company: Malzahn Strategic

11/30| Converting Customer Satisfaction into Customer Loyalty

Instructor: Tom Hershberger, CEO and Kyle Hershberger, President

Company: Cross Financial

DECEMBER

12/06 | Maintaining Organizational Relevancy:

Properly Preparing for a Community Bank Acquisition

Instructor: Greyson Tuck, Attorney and Consultant

Company: Gerrish Smith Tuck

12/13| Advanced Tax Return Analysis

Instructor: David Osburn, Founder and Managing Member

Company: Osburn & Associates

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